

Name: _____

PERSONAL WORK STYLE ASSESSMENT

1. Rank each row using the scale at the right.
2. After ranking all the rows, add each column and enter the totals below.

4 – most like me
 3 – a lot like me
 2 – somewhat like me
 1 – least like me

This work style assessment has groups of words in rows. As you read across each row, decide how well each group of words describes how you behave at work.

This is a “forced choice” assessment. That is, you must choose between the groups of words in each row, even if you feel like some words describe you equally well. You can’t have a “tie” between words. **Use each number (1-4) only once in each row.**

Competitive; Intensive <input style="width: 30px; height: 20px;" type="text"/>	Creative; Impulsive <input style="width: 30px; height: 20px;" type="text"/>	Cooperative; Relaxed <input style="width: 30px; height: 20px;" type="text"/>	Thorough; Detailed <input style="width: 30px; height: 20px;" type="text"/>
Direct; To the Point <input style="width: 30px; height: 20px;" type="text"/>	Talkative; Lively <input style="width: 30px; height: 20px;" type="text"/>	Friendly; Casual <input style="width: 30px; height: 20px;" type="text"/>	Specific; Precise <input style="width: 30px; height: 20px;" type="text"/>
Like to ‘tell’ others what to do <input style="width: 30px; height: 20px;" type="text"/>	Like to ‘sell’ others on ideas and projects <input style="width: 30px; height: 20px;" type="text"/>	Like to ‘do’ the work collaboratively <input style="width: 30px; height: 20px;" type="text"/>	Like to ‘think’ things through thoroughly <input style="width: 30px; height: 20px;" type="text"/>
No-nonsense; Blunt <input style="width: 30px; height: 20px;" type="text"/>	Animated; Colorful <input style="width: 30px; height: 20px;" type="text"/>	Sensitive; Caring <input style="width: 30px; height: 20px;" type="text"/>	Quiet; Thoughtful <input style="width: 30px; height: 20px;" type="text"/>
Results- Oriented; Take-charge <input style="width: 30px; height: 20px;" type="text"/>	Charming; Magnetic <input style="width: 30px; height: 20px;" type="text"/>	Warm; Flexible <input style="width: 30px; height: 20px;" type="text"/>	Logical; Analytical <input style="width: 30px; height: 20px;" type="text"/>
Daring; Bold; Risk-taker <input style="width: 30px; height: 20px;" type="text"/>	Dramatic; Emotional; Demonstrative <input style="width: 30px; height: 20px;" type="text"/>	Dependable; Emphatic; Concerned <input style="width: 30px; height: 20px;" type="text"/>	Determined; Rational; Careful <input style="width: 30px; height: 20px;" type="text"/>
Directing; Controlling <input style="width: 30px; height: 20px;" type="text"/>	Inspiring; Visionary <input style="width: 30px; height: 20px;" type="text"/>	Team player; Facilitator <input style="width: 30px; height: 20px;" type="text"/>	Task-oriented; Seek data <input style="width: 30px; height: 20px;" type="text"/>

TOTAL: A B C D